Financial Statements

Year Ended March 31, 2020

(Unaudited)



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INDEPENDENT PRACTITIONER'S REVIEW ENGAGEMENT REPORT

To the Directors of Big Brothers Big Sisters of Eastern Newfoundland

We have reviewed the accompanying financial statements of Big Brothers Big Sisters of Eastern Newfoundland (the Organization) that comprise the statement of financial position as at March 31, 2020, and the statements of changes in net assets, revenues and expenditures and cash flows for the year then ended, and a summary of significant accounting policies and other explanatory information.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with Canadian Accounting Standards for Not-for-profit Organizations (ASNPO), and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

Practitioner's Responsibility

Our responsibility is to express a conclusion on the accompanying financial statements based on our review. We conducted our review in accordance with Canadian generally accepted standards for review engagements, which require us to comply with relevant ethical requirements.

A review of financial statements in accordance with Canadian generally accepted standards for review engagements is a limited assurance engagement. The practitioner performs procedures, primarily consisting of making inquiries of management and others within the entity, as appropriate, and applying analytical procedures, and evaluates the evidence obtained.

The procedures performed in a review are substantially less in extent than, and vary in nature from, those performed in an audit conducted in accordance with Canadian generally accepted auditing standards. Accordingly, we do not express an audit opinion on these financial statements.

Conclusion

Based on our review, nothing has come to our attention that causes us to believe that the financial statements do not present fairly, in all material respects, the financial position of Big Brothers Big Sisters of Eastern Newfoundland as at March 31, 2020, and the results of its operations and its cash flows for the year then ended in accordance with ASNPO.

St. John's, Newfoundland and Labrador October 22, 2020

CHARTERED PROFESSIONAL ACCOUNTANTS

Harris Lyan Refessional Caputation

Statement of Financial Position

March 31, 2020

| | 2020 | 2019 |
|--|----------------------------------|----------------------------------|
| ASSETS | | |
| CURRENT Cash Accounts receivable Prepaid expenses | \$ 214,066 6,277 10,688 | \$ 229,771 4,680 14,027 |
| | \$ 231,031 | \$ 248,478 |
| LIABILITIES AND NET ASSETS CURRENT Accounts payable, (including government remittances of \$7,842; | | |
| 2019- \$6,783) Deferred revenue | \$ 21,312 - | \$ 17,103 2,222 |
| | 21,312 | 19,325 |
| NET ASSETS | 209,719 | 229,153 |
| | \$ 231,031 | \$ 248,478 |

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|--------------|--------------|------|-----|----|------------|
| \mathbf{v} | | | | - | \neg ı\L |

| Director |
|--------------|
| |
| Director |

Statement of Changes in Net Assets

| | 2020 | 2019 |
|---|------------------------------|-------------------|
| NET ASSETS - BEGINNING OF YEAR DEFICIENCY OF REVENUES OVER EXPENSES | \$ 229,153 \$ (19,434) | 183,492 45,661 |
| NET ASSETS - END OF YEAR | \$ 209,719 \$ | 229,153 |

BIG BROTHERS BIG SISTERS OF EASTERN NEWFOUNDLAND Statement of Revenues and Expenditures

| | 2020 | 2019 |
|--|----------------|--------------|
| REVENUES | | |
| Provincial Grant | \$ 49,500 | \$ 49,500 |
| Other sponsorships and grants | 143,567 | 120,103 |
| Donations | 9,109 | 23,370 |
| Fundraising (Note 4) | 244,616 | 257,990 |
| | 446,792 | 450,963 |
| EXPENSES (Schedule 1) | 470,400 | 405,678 |
| EXCESS (DEFICIENCY) OF REVENUES OVER EXPENSES FROM | | |
| OPERATIONS | (23,608) | 45,285 |
| OTHER INCOME | 4,174 | 376 |
| EXCESS (DEFICIENCY) OF REVENUES OVER EXPENSES | \$ (19,434) | \$ 45,661 |

Statement of Cash Flows

| | | 2020 | | 2019 | |
|---|----|--------------------------------------|----|---------------------------------------|--|
| OPERATING ACTIVITIES excess (deficiency) of revenues over expenses | \$ | (19,434) | \$ | 45,661 | |
| Changes in non-cash working capital: Accounts receivable Accounts payable Deferred revenue Prepaid expenses | · | (1,597) 4,209 (2,222) 3,339 | · | (1,053) (2,676) (70) (4,303) | |
| | | 3,729 | | (8,102) | |
| INCREASE (DECREASE) IN CASH FLOW | | (15,705) | | 37,559 | |
| Cash - beginning of year | | 229,771 | | 192,212 | |
| CASH - END OF YEAR | \$ | 214,066 | \$ | 229,771 | |

Notes to Financial Statements

Year Ended March 31, 2020

NATURE OF THE ORGANIZATION

Big Brothers Big Sisters of Eastern Newfoundland was incorporated in May 1975 as a not-for-profit organization. The organization is a registered charity under the Income Tax Act, and as such is exempt from income taxes and is able to issue donation receipts for income tax purposes. The purpose of the organization is to to enable life-changing mentoring relationships to ignite the potential of young people in Eastern Newfoundland. Big Brothers Big Sisters of Eastern Newfoundland is affiliated with Big Brothers Big Sisters of Canada.

2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Basis of presentation

The financial statements were prepared in accordance with Canadian Accounting Standards for Notfor-profit Organizations (ASNFPO).

Revenue recognition

Big Brothers Big Sisters of Eastern Newfoundland follows the deferral method of accounting for contributions.

Restricted contributions are recognized as revenue in the year in which the related expenses are incurred. Unrestricted contributions are recognized as revenue when received or receivable if the amount to be received can be reasonably estimated and collection is reasonably assured.

Government grants are recognized as revenue in the year for which the contribution is granted.

Capital assets

Capital assets are expensed in the year of acquisition as permitted under Canadian accounting standards for not-for-profit organizations.

Financial instruments policy

Financial instruments are recorded at fair value when acquired or issued. In subsequent periods, financial assets with actively traded markets are reported at fair value, with any unrealized gains and losses reported in income. All other financial instruments are reported at amortized cost, and tested for impairment at each reporting date. Transaction costs on the acquisition, sale, or issue of financial instruments are expensed when incurred.

Donated goods

The organization receives a substantial amount of volunteer time the value of which is not reflected in these financial statements.

Measurement uncertainty

The preparation of financial statements in conformity with Canadian Accounting Standards for Notfor-profit Organizations requires management to make estimates and assumptions that affect the reported amount of assets and liabilities, disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the period. Such estimates are periodically reviewed and any adjustments necessary are reported in earnings in the period in which they become known. Actual results could differ from these estimates.

Notes to Financial Statements

Year Ended March 31, 2020

BANK INDEBTEDNESS

The Organization has a revoling line of credit in the amount of \$25,000 which was unutilized at year end. The facility bears interest at prime plus 2.5% and is secured by a general security agreement.

4. FUNDRAISING ACTIVITIES

| | Revenue | E | kpenses | | Net |
|------------------------------|---------------|----|----------|----|---------|
| Bowl for kids | \$ 121,266 | \$ | 10,486 | \$ | 110,780 |
| Peeler cards | 62,906 | - | - | · | 62,906 |
| Big bucks | 7,145 | | 112 | | 7,033 |
| Golf tournament | 40,975 | | 8,409 | | 32,566 |
| Christmas raffle | 9,910 | | 681 | | 9,229 |
| Throw it forward | 16,810 | | 2,110 | | 14,700 |
| Other fundraising activities | 7,402 | | <u>-</u> | | 7,402 |
| | \$ 266,414 | \$ | 21,798 | \$ | 244,616 |

5. CONTRACTUAL OBLIGATIONS

The organization is committed to the following amounts for the lease of office premises to September 30, 2021.

Contractual obligation repayment schedule:

| 2021 2022 | \$ | 40,800 20,400 |
|--------------|-----------|------------------|
| | <u>\$</u> | 61,200 |

6. FINANCIAL INSTRUMENTS

(a) Credit risk

Credit risk arises from the potential that a counter party will fail to perform its obligations. The organization is exposed to minimal credit risk from entities.

(b) Interest rate risk

Interest rate risk is the risk that the value of a financial instrument might be adversely affected by a change in the interest rates. In seeking to minimize the risks from interest rate fluctuations, the organization manages exposure through its normal operating and financing activities. The organization is exposed to interest rate risk primarily through its floating interest rate bank indebtedness and credit facilities.

Unless otherwise noted, it is management's opinion that the organization is not exposed to significant other price risks arising from these financial instruments.

Notes to Financial Statements

Year Ended March 31, 2020

7. SUBSEQUENT EVENTS

In March 2020, The World Health Organization declared the outbreak of a novel coronarvirus (COVID-19) as a global pandemic, which continues to spread in Canada and around the world.

Management is uncertain of the effects of these changes on its financial statements and believes that any disturbance may be temporary; however, there is uncertainty about the length and potential impact of the disturbance.

As a result, we are unable to estimate the potential impact of the company's operations as at the date of these financial statements.

Expenses (Schedule 1) Year Ended March 31, 2020

| | 2020 | | 2019 |
|---------------------------|---------------|----|---------|
| Salaries and wages | \$ 362,382 | \$ | 326,223 |
| Rental | 43,860 | · | 21,930 |
| Insurance | 14,184 | | 13,826 |
| Memberships | 8,696 | | 7,380 |
| Program services | 8,554 | | 7,892 |
| Utilities | 7,533 | | 3,763 |
| Advertising and promotion | 3,303 | | 183 |
| Professional fees | 5,399 | | 5,083 |
| Telephone | 3,914 | | 3,567 |
| Interest and bank charges | 2,677 | | 2,872 |
| Re-Branding Expenses | 2,633 | | - |
| Professional development | 1,781 | | 1,830 |
| Repairs and maintenance | 1,410 | | 1,192 |
| Equipment rentals | 1,175 | | 1,143 |
| Supplies | 1,158 | | 1,600 |
| Travel | 953 | | 1,431 |
| Postage | 788 | | 835 |
| Storage rental | - | | 247 |
| Moving expenses | - | | 4,681 |
| | \$ 470,400 | \$ | 405,678 |